

July 2018

Sales were up again in July. I am still struggling with pickups and deliveries so I have reduced the amount that we can do to 9 per week. I would like to have additional people to drive and help with the pickups and deliveries so if anyone has names please forward to me! We are no longer picking up tvs Entertainment centres Hide a beds and older appliances unless in perfect working order. We are also advising customers that we must charge \$20.00-\$30.00 if we have to bring things to the dump. Hopefully that will bring the inventory of low grade items down to a manageable number. At present the back area is full up and we have not had John K in for 2 weeks as he is on holidays. Egbert had a new hip so he is unable to drive. Jims sister passed away so he has not been in for the last week .

We have a total of 5 Yes people at this time. That is helping us get ahead of the sorting and the pile is starting to dwindle again . 2 of them are being trained on the till so that we have coverage on days we are short of volunteers.

Our first green bin of Electronic waste brought in over \$400.00 and we are now working on the 3rd unit.

We will be running Buy 1 get 1 (clothing) from Aug 7 to the 18th to reduce the inventory

The To Do List

The roof will be done in sept Holmes will send someone in to patch so we can hang in till sept. They have a number of schools to do since they quoted us so we have been moved back.

All of the clothing racks have been stabilized with parts from Magicals display units.

The office has safes redone and we no longer have to get down on knees to get the daily floats The frame was made of old bed frames by John K (8 hours) Jim took it home painted and put a door on it. A huge improvement. The new desk was made up from 3 desks compliments of Jim –now I just have to reorganize the paperwork.

I am taking wed off for a bit to use up my banked hours as we have coverage every day as far as managers go. In sept I will resume and we can work on fall promos and Christmas planning.

We continue to look for ways to streamline and make the store more productive and to trim costs.