

Nov 2017

Thanks to everyone for the support it is much appreciated. Pickups still averaging 12 or so per week –quality of goods is mediocre at best. The Christmas display is better than previous years and we are selling a fair bit of inventory. Still way behind in sorting as focus is more on getting Winter and Christmas to the floor. Christmas category is at approx \$1800.00 in sales. David Boer has been helping at the store as well when he is able. Good to have him help out as well.

We looked at the glass display cases at Sears They are a high quality case, Bill and I had a look and are on the notification list to call if they are able to sell them or they have to go back to the vendor We looked at enough to replace all of the counters and indicated that we would put in an offer of 1 entire bank of displays which would give us likely 2- 4 ft sections extra to sell off or use elsewhere in the store

Our ebay/Kijij sales local are at \$400.00 for the month with a couple of substantial payments coming once we are sure of no disputes or customers claiming refunds for some reason. Crystal is not taking a % and is doing this gratis. I have given her a couple of deals to encourage her to continue working with us. She also works with St Vincents. I have been cautious and it appears to be a good move for us. We now take pictures of goods leaving the store and she brings in payments for specific items recently she sold 5 games which we would charge \$5 ea for \$200.00. This really helps out the overall sales.

\$45.00 in Us \$ was found in a purse by Corinne Rea . I missed getting it before Jackie put it in the safe. I believe that any funds found in the store should be processed thru the tills, that way we can pull up donations at the end of the quarter and actually see what has been found and donated it also helps our figures`as it is all part of doing business at the store level.

Angela Blekkenhorst has redesigned my gift card holders and is printing up at Dunrite to give us a professional card holder. The finished product is better than what I can buy from a printing company. Very Impressive –sales are starting , however will be sluggish for the first while. Mothers day will be the next period for sales after Christmas.

Upcoming projects are to wire the store for sound in all retail areas possibly add a paging feature later. Move the tv stand into the bay area and install slatwall on the wall with shelves in the area to hold small appliances We do not sell enough tvs and the return is poor for the area devoted to them. We can display the tvs on individual displays. Also move the mattress rack to the back wall in the 2<sup>nd</sup> furniture area and move the shelving to the side wall where the mattress display was to accommodate smaller items like small tables chairs etc

I have 2 quotes for the auto door opener for the wheelchair accessibility. I will be making sure that we are getting the best quality trouble free lowest maintenance cost scenario before the final decision which is in the neighbourhood of \$2-2600.00 Hank is looking into funding for this in case there is funding available. We have also received a quote to remove the overhead door and put in a double glass door in the furniture area @ around \$4000.00 this is under consideration as it would lighten up the area and force us to make a better display in that area. We still have to keep working on the roof repair/replacement as this is should be the #1 thing on the list to get accomplished. 3 weeks to go to the first surgery---nice Christmas present!