

May 2017

May was a trying month with not many opportunities to try and restructure and reorganize as help was pretty limited. Our pickups are hanging in however it is starting to appear that Team Challenge is ahead of us as we have had pickups cancelled as they were more flexible with pickup times . I am going to closely watch this going forward. Last week of may we had 15 stops mostly poor low quality items . We are full up with a lot of similar items and we will have to do a serious purge in the next weeks and swap some goods from Wilco to the store. We had 2 teams picking up on Tuesdays to handle the pickups and deliveries.

I am still assembling parts for the 2<sup>nd</sup> till , this should be up in the near future. Jenny and I are hosting training nights on the POS and hope volunteers will be a bit more carefull in finalizing sales so we will balance more frequently. The errors are possibly a factor of customer lineups.

As of the end of may we are at over 1200 customers in our program. Many times the volunteers are connecting with the customers as they have common friends and when there is time have had some interesting chats. This also is a great way to keep customers excited about Twice as Nice

I am exchanging information with Heidi re our website and this is moving along, I would really like help with the history and other info that we would like to share via the website. Please email me anything you may have saw this project needs to move forward quickly.

I have been in contact with Kelsey Hoogsteen and we will be able to have a serve team or 2.. The goal would be to move everything in the basement over to the wet side and paint the dry side install lighting and the door also put together shelving so that all inventory can be organized properly.

We also now have the carpet in stock at Wilco and have sold the first chunk . The price is \$1.25 per sq ft or \$10.00 per yard, we have small samples to show customers In the store

Lastly we have a winner from Yes Employment–We have a new Jasmine and she is turning out to be a great asset for us as she has taken to the till and the store operation . She will work 25 hrs per week at min wage and we will be fully reimbursed . The term is 8 weeks and possibly 12 if we can justify her benefits to Tan.

I have also committed to a colour commercial laser printer from Leo @ \$450.00.this will eliminate ink charges and we will be able to make low cost colour signs in house. The copier which is on its last legs can disappear. The new printer will be networked for reports as well and will be installed in the office where the reports are kept Run costs will be much lower than the present ink jet printers.

I am continually looking to cut costs by purchasing required products from online sources. Ie(packing tape and plastic bags for small products from Uline) If anyone has suggestions please let me know if there is a supplier we should be using. I ordered paper towels from Thunder Bay Broom last week.